During the 2018-19 Kiwanis year, support for the work of the Kiwanis Children’s Fund, including fulfillment of our commitment to the success of The Eliminate Project, remained strong. Funding of club and district grants enabled Kiwanians globally to serve their communities locally.

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2018-19 Kiwanis International President Poly Lat passed away on September 18, 2019. A Kiwanis member for nearly 30 years, he served as president from October 1, 2018, until his death. During a 2018 meeting of his Kiwanis club in Manila, Lat said: “This is why I like Kiwanis. We work. We serve. And we have fun together.”

George Cadman
2018-19 President
Kiwanis Children’s Fund

Poly Lat (1956-2019)
2018-19 President
Kiwanis International

Kiwanis International is a global community of volunteers. We’re members of local clubs, but we’re also a worldwide family — an organization in which people of all ages, talents and experiences bond over the chance to change children’s lives. Because kids need Kiwanis.

We reach them through service, fundraising and partnerships. And we make a difference by addressing Kiwanis causes. In the 2018-19 Kiwanis year, these included:

• The international impact of The Eliminate Project and our ongoing effort to reduce iodine deficiency.
• The local impact of club and district service projects, as well as disaster relief.
• Leadership and development for Kiwanis family members of all ages.

Of course, the world is always an unpredictable and even perilous place for kids and their families. Even before the worldwide pandemic of 2020, Kiwanis International was addressing issues of protection and preparation. In 2018-19, for instance, we continued laying the groundwork for a comprehensive youth-protection initiative, which will ultimately require that all Kiwanis family adults read our recent Youth Protection Guidelines — and that all who volunteer as advisors for our clubs for children and youth have criminal history background checks.

That commitment is also evident financially. Kiwanis International’s investment in legal and liability protection continued to grow in 2018-19. From risk management to insurance and more, our commitment rose more than US$1 million from the previous year — to more than $4 million. (See “Financials,” beginning on page 20.)

In an uncertain world, there is no such thing as perfect foresight. But uncertainty only heightens the importance of safeguarding what is most important. For Kiwanis International, that means the youth we serve and the members who serve them. In that way, we protect the worldwide organization as a whole — and all the good we do for the children of the world.

Two leaders who have helped make the world a safer and happier place for kids are 2018-19 Kiwanis International President Poly Lat and 2018-19 Kiwanis Children’s Fund President George Cadman. When Poly passed away in September 2019, many of us noted the impact of his life and leadership. I’m pleased to acknowledge him again — and to thank George for his continuing dedication to service that changes lives.
At home or afar. In a quiet community, a cosmopolitan city or a distant country. No matter where a kid needs Kiwanis, our members reach out to help with concern, care and commitment. More than half a million individuals around the globe proudly call themselves members of the Kiwanis family, devoting more than 19 million hours to service every year.

The projects they tackle bring food to hungry children and their families, education to those with limited resources, safe places to learn and play for kids of all abilities, services to those with special needs, relief to people reeling from natural disasters and vaccinations to mothers and babies at risk.

From children in primary school to longtime Kiwanians, from tweens and teens to university students and adults living with disabilities, our family members wholeheartedly embrace the value of service and the joy of serving. Whether it’s a project in a small town or a campaign of global importance, Kiwanis family members will be there, providing support and making a difference.
Consisting of members around the world, of all ages and abilities, the Kiwanis family conducts more than 152,000 service projects every year. Our clubs also raise money to address crucial needs locally and globally. In 2018-19, Kiwanians alone raised US$133 million, with an additional US$2.892 million in gifts to the Kiwanis Children’s Fund, which expanded our reach even further. Add to that the resources available through our valued partnerships, and the Kiwanis family becomes even more effective.

On average, each Kiwanian makes a positive difference in the lives of 162 children; our Service Leadership Program members expand that crucial influence even farther. When we say Kids Need Kiwanis, we mean it — and our Kiwanis family members do something about it, something important, every single day.
Feeding hungry children in Nepal
Before the Kiwanis Club of Kathmandu City in Nepal stepped in, fewer than half of the preschoolers attending Siddhartha Vanasthali Institute were able to eat a school lunch each day — neither families nor the school had resources to feed them. After the club received a Kiwanis Children’s Fund grant, its Supplement Nutrition Program ensured that all preschoolers enjoyed a nutritious meal on each of the Institute’s 200 annual school days. As a bonus, the program also provides parents with educational resources stressing the importance of healthy family diets.

Removing barriers to STEM education in Connecticut
Skills in science, technology, engineering and math will be essential for 80% of available jobs in the coming decade, according to estimates by the U.S. National Science Foundation. Yet in the U.S., women account for only 20% of bachelor’s degrees in engineering, physics and computer science. The Kiwanis Club of Meriden, Connecticut, wanted to make STEM education more accessible to girls, so it used a grant from the Kiwanis Children’s Fund to transform a computer lab at a local Girls Inc. chapter into a STEM lab. Now some 1,000 girls from kindergarten through high school have access to life-changing, future-framing skills.

Creating safe places to play in Jamaica
Playgrounds allow children to develop essential gross motor skills, but in Kiwanis Division 25 of Eastern Canada and the Caribbean, four early childhood centers had only a swing set available; 12 had no outdoor play spaces or equipment at all. The division identified additional partners and sponsors and teamed with the Kiwanis Children’s Fund to build a safe, colorful playground at each of the childhood centers. Thanks to The Playground Effect, children now swing, seesaw and slide in fenced-in, landscaped oases of fun while developing physical functionality.

Bringing bowling to children with special needs in New York
When New York’s Islip School District needed help integrating students with learning and developmental disabilities, the Kiwanis Club of the Islips, Bay Shore, organized a bowling tournament fundraiser to purchase special sensory equipment. After seeing how much fun students with special needs had in the bowling alley, club members decided to create a league just for them. The club used a Kiwanis Children’s Fund grant and additional donations to create and fund a league of 17 young bowlers, who swung, rolled and racked their way into Special Olympics competition.

CLOSE TO HOME
For Kiwanians around the world, caring for children in need begins at the community level. Kiwanis family members are ideally positioned to actively identify local challenges. Along with their knowledge and connections in the area, they draw on partnerships and Kiwanis resources to deliver custom service projects that maximize impact.
Responding to historic flooding in the U.S. Midwest

In March 2019, rapidly melting post-blizzard snowbanks combined with torrential rainfall to kick off a sustained period of severe flooding along the Missouri River. The states of Iowa and Nebraska were especially hit hard, with rising flood waters inundating homes, forcing evacuations and causing billions of U.S. dollars in damages. Kiwanis clubs throughout the Nebraska-Iowa District turned to the Kiwanis Children’s Fund for disaster relief, and the resulting US$45,000 in grants helped provide food, clothing, cleaning supplies, bedding, diapers, personal hygiene products and more to hundreds dealing with the sodden aftermath.

Protecting young lives in New Hampshire

For a quarter of a century, children in Berlin, New Hampshire, have been pedaling safely along the city’s bike trails while sporting protective helmets provided free of charge during the Berlin Kiwanis Club’s annual bike rodeo. Kids choose from a colorful array of helmets, while the Kiwanians inspect bikes, handle routine maintenance and teach safety tips. But in 2019, two retailers that previously donated helmets stopped participating. Club members couldn’t put young lives at risk, so they applied for a Kiwanis Children’s Fund grant, which resulted in the purchase of enough helmets to keep 250 children cycling in protective style.

STRENGTH IN NUMBERS

Kiwanis Children’s Fund

26 club grants + 35 district grants
Total: US$460,013

41 disaster relief grants
Total: US$185,497
Maternal and neonatal tetanus

In 2010, Kiwanis International teamed with UNICEF to protect mothers and babies through The Eliminate Project, an effort to raise US$110 million to eliminate maternal and neonatal tetanus. Since then, the number of babies dying each year from tetanus has been cut nearly in half.

In April 2019, we celebrated together as Chad became the 26th country to eliminate maternal and neonatal tetanus. Significant in its own right, the achievement was even more remarkable in light of the obstacles facing this country. Conflict prompted by Boko Haram has resulted in a large displaced population. Many of Chad’s parents have been separated from their children, who in turn are subjected to exploitation, abuse and recruitment by armed groups. Because of The Eliminate Project, mothers no longer suffer the additional fear of losing their beloved newborns to the brutal tetanus infection.

Iodine deficiency disorders

Kiwanis International has been dedicated to eliminating iodine deficiency disorders since 1994, when our organization approved its first global service project. In 2019, the Kiwanis Children’s Fund continued this commitment, including a US$200,000 grant to Sudan, where the situation is dire. Because mothers haven’t been able to consume enough iodine, 91% of Sudan’s newborns are susceptible to brain damage. UNICEF used the grant funds to advocate for national laws and standards, program monitoring systems and create awareness campaigns.

One World, One Family

While the Kiwanis family unwaveringly serves its home communities, members also realize the importance of their roles in addressing critical issues on a global scale. In 2018-19, Kiwanis clubs and the Service Leadership Programs they sponsor not only continued to help those in distant countries address dire needs, but also supported powerful partnerships as we pursued international initiatives that span years and save lives.

Strength in Numbers

Kiwanis Children’s Fund

3 grants to UNICEF to fight maternal and neonatal tetanus.
Total: US$1,650,000

2 grants to fight iodine deficiency disorders.
Total: US$400,000

STRENGTH IN NUMBERS
A LEGACY OF LEADERSHIP

Service knows no age limits. The strength of the Kiwanis family is derived from the depth of our dedication, ranging from the members of our Kiwanis clubs to the kids and adults in our Service Leadership Programs. Children can join our family in primary school and continue their service journey through their university education. Adults of many ages and abilities lead and serve in our Kiwanis and Aktion clubs.

And dynamic partnership organizations join us to maximize our impact and help us develop service leaders who will ensure the Kiwanis family legacy continues.

In 2018-19, Kiwanis International and the Kiwanis Children’s Fund continued to prepare teens and university students for a lifetime of service leadership — and one of the Kiwanis family’s student leaders used the skills honed through our Service Leadership Programs to gain U.S. congressional support in the fight against maternal and neonatal tetanus.

Support and partnership

Key Leader weekends utilize a combination of large- and small-group workshops, discussions and team-building activities to help teens learn the principles of personal integrity, growth, respect, community and the pursuit of excellence. In 2018, a US$60,000 Kiwanis Children’s Fund grant enabled Key Leader to expand into new locations, making this valuable programming accessible to at least 1,500 additional young people.

In March 2019, Emerson Rice became the first representative of Key Club International to speak before the U.S. House Appropriations Committee’s Subcommittee on State, Foreign Operations, and Related Agencies. As the 2018-19 Key Club International president, Rice highlighted the progress made by UNICEF and Kiwanis International through The Eliminate Project and asked the committee to continue its support of the program through a 2020 funding appropriation of US$2 million.

The power of partnerships helps our Service Leadership Program members change not only their own communities, but the world. In 2018-19, we continued to team with the Thirst Project and with UNICEF to bring clean water — and its many lifesaving benefits — to children, their families and their hometowns.

Thirsty 30

Hundreds of Key Clubs worldwide took part for the third time in Thirst Project’s Thirsty 30 fundraising campaign. Often held in March to coincide with that month’s World Water Day, the 30-day challenge encourages every member of a participating club to raise money that will help Thirst Project bring clean water to areas in desperate need.

WASH Project

Circle K International members continued their partnership with UNICEF’s WASH Project, which focuses on water, sanitation and hygiene initiatives in underdeveloped regions of the world. During March Water Madness, students raise funds for and awareness about UNICEF’s efforts to supply clean drinking water, sanitation and hygiene education to children and schools. CKI members’ hard work supports emergency water access intervention for people in drought-affected areas and provides internally displaced people with alternative sustainable sanitation strategies.

“When women are vaccinated for tetanus and learn about maternal health, they become empowered to take control of their well-being and that of their newborns. We believe these women matter. They deserve to give birth to healthy babies, and their babies deserve to achieve their full human potential.”

— Emerson Rice, 2018-19 Key Club International president, testifying before U.S. Congress in March 2019

STRENGTH IN NUMBERS

Kiwanis Children’s Fund

110 grants made to Service Leadership Programs.

Total: US$170,014
At the Kiwanis Children’s Fund, our mission is to develop resources that transform the goodwill and vision of Kiwanians into programs that serve the children of the world. The Kiwanis Children’s Fund gratefully acknowledges the extraordinary support we received during the 2018-19 Kiwanian year. Each donor is a valued partner in our efforts to improve the lives of children near and far.

**KIWANIS TRUE**

**DIAMOND TODAY CLUB**

The following clubs’ per-member average gift to the Kiwanis Children’s Fund annual campaign met or exceeded US$100 during the 2018-19 Kiwanian year.

- Brighton, New York
- Eagle Rock, California-Nevada-Hawaii
- El Paso, Southwest
- Fort Collins-Eyependers, Rocky Mountain
- Golden K-Austin, Texas-Oklahoma
- Greater Hudson, Wisconsin-Upper Michigan
- Greater Swedesboro, New Jersey
- Juppiter Reggio Calabria, Italy-San Marino
- Kuala Lumpur, Malaysia
- Lincoln-Northeast, Nebraska-Iowa
- Meramec Valley Community, Missouri
- New Orleans, Louisiana-Mississippi-West
- Tennessee
- Northeast Tarrant County, Texas-Oklahoma
- Pantai, Kuala Lumpur, Malaysia
- Payson Dream Catchers, Southwest
- Randolph Township, New Jersey
- Sandy Springs, Georgia
- Stein Maakent, Netherlands
- Tung Yi Hiin, Taichung, Taiwan
- Vancouver, Pacific Northwest
- York-Leicester, New York
- Zionsville, Indiana

New Jersey
- Maplewood, New Jersey
- Millburn, New Jersey
- Mooretown, New Jersey
- Nutley, New Jersey
- Nutley, New Jersey
- North Bergen, New Jersey
- Northfield, New Jersey
- Nutley, New Jersey
- Nutley, New Jersey
- Oak Ridge, Kentucky-Tennessee
- Wood River Township, Illinois-Eastern Iowa

- Norwalk, New England and Bermuda
- Union, Missouri-Arkansas
- The Jonquil City, Smyrna, Georgia
- The Jonquil City, Smyrna, Georgia
- Williamsburg, Capital
- Woodside, New York
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**Founders Circle**

The following individuals’ ongoing gifts to the Kiwanis Children’s Fund meet or exceed US$25,000.

### Emerald (US$500,000)
- Elmer & Bernice* Austermann
- Melvin & Mary Cowart* Elizabeth Ann Khoury*

### Ruby (US$250,000)
- Catherine Collino*
- Brian G. & Miki Cunat
- Myron & Mae Dunne*
- Harry D. Frei*
- Geraldynne Hammar*
- Dr. Alfred M. & Lenora Hanna
- Donald S. Mattson*
- Ivan Tarnopoli*

### Sapphire (US$100,000)
- Anonymous (1)
- Frederick K. Bailey*
- Barney & Carol J. Barnett
- within the GiveWell Community
- Donna & David Batelaan*
- Irvin C. Chapman*
- Robert C. Glancy Jr.*
- Margaret M. Franklin*
- Ron Forest
- Tom & Patty Dunham
- Archie D. Duncan Jr.
- Randy L. & Drue DeLay
- Trent & Amy Cowles
- Charles “Chuck” & Joan “Rusty” Clutts*
- Gerald P . & Linda D. Christiano
- Dale & Mary Bowen
- Dennis P . Barnes*
- George* & Aggie Albright
- Anonymous (3)
- Elizabeth Ann Khoury*
- Melvin & Mary Cowart*
- Donald J. Mattson*
- Geraldyne Hammar*
- Harry D. Frels*
- Myron & Mae Dunne*

### Founders Circle (US$25,000)
- Anonymous (2)
- Robert A. & Donna Toni Parton
- Ronald M. & Donna M. Parent
- Stephen & Janet Page

<table>
<thead>
<tr>
<th>DONORS</th>
<th>FOUNDERS CIRCLE</th>
</tr>
</thead>
<tbody>
<tr>
<td>DONORS</td>
<td>FOUNDERS CIRCLE</td>
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<tr>
<td>Emerald (US$500,000)</td>
<td>Elmer &amp; Bernice* Austermann</td>
</tr>
<tr>
<td></td>
<td>Melvin &amp; Mary Cowart* Elizabeth Ann Khoury*</td>
</tr>
</tbody>
</table>
| Ruby (US$250,000) | Catherine Collino*
| | Brian G. & Miki Cunat |
| | Myron & Mae Dunne* |
| | Harry D. Frei* |
| | Geraldynne Hammar* |
| | Dr. Alfred M. & Lenora Hanna |
| | Donald S. Mattson* |
| | Ivan Tarnopoli* |
| Sapphire (US$100,000) | Anonymous (1) |
| | Frederick K. Bailey* |
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| | within the GiveWell Community |
| | Donna & David Batelaan* |
| | Irvin C. Chapman* |
| | Robert C. Glancy Jr.* |
| | Margaret M. Franklin* |
| | Ron Forest |
| | Tom & Patty Dunham |
| | Archie D. Duncan Jr. |
| | Randy L. & Drue DeLay |
| | Trent & Amy Cowles |
| | Charles “Chuck” & Joan “Rusty” Clutts* |
| | Gerald P . & Linda D. Christiano |
| | Dale & Mary Bowen |
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| | George* & Aggie Albright |
| | Anonymous (3) |
| | Elizabeth Ann Khoury* |
| | Melvin & Mary Cowart* |
| | Donald J. Mattson* |
| | Geraldyne Hammar* |
| | Harry D. Frels* |
| | Myron & Mae Dunne* |
| Founders Circle (US$25,000) | Anonymous (2) |
| | Robert A. & Donna Toni Parton |
| | Ronald M. & Donna M. Parent |

* Deceased
The Kiwanis Children’s Fund would like to posthumously recognize these donors who bequeathed gifts of US$50,000 or more during the 2018-19 Kiwanis year:

David Batelaan

The following individuals have made a documented estate gift commitment of US$50,000 or more to the Kiwanis Children’s Fund:

Lewis Bradley
Robert G. Brinkmann
John & Kristi Byrd
Dr. Dale & Joanne Carlson
William B. Cater* & Deborah P. Carter
Trent & Amy Cowles
Jay & Beverly Davis
Thomas E. DeJulio
Randy L. DeLay
Alan Dill
Joseph C. Eppolito
Dr. Milford A. & Lenora Hanna
Todd & Tracy Hildebran
Michael A. Iafrato & Dr. Melody Jordahl-Iafrato

The Kiwanis Children’s Fund would like to posthumously recognize these donors who bequeathed gifts of US$50,000 or more during the 2018-19 Kiwanis year:

Gordon & Ann Jackson
Bill & Janet Larson
Wanda C. O’Rourke-Ells
Sue Pettrin
Anne Reid Pitts
DeVette C. Preston
Mark B. Rabaut
Robert William Randolph
Dr. David & Joy Rice
Anthony Sapp
B. Joe Schroeder
Steve Springer
Byron & Julie Tabor
Stanley & Shirley A. Tipton
John E. Wood

The Kiwanis Children’s Fund works to earn donors’ trust. And the results are clear. You can see them in certain key measures by which the industry evaluates integrity and transparency. The Children’s Fund has been reviewed by the following charity evaluators:

We invite you to learn more at kiwanischildrensfund.org. Just click the Accountability tab.

Kiwanis International ended FY2019 with an overall deficit of US$2.124 million, mainly due to decreasing revenue from membership dues/fees, sponsorship fees and retail operations. While this is disappointing, the organization is still committed to growing membership and investing in membership initiatives that will stimulate future revenue growth across all revenue streams.

Expenses also increased, primarily in employment costs (higher medical costs), insurance and contract services. The primary reason for the increase in insurance is due to an unusual increase in general liability claims associated with club activities. This is rare. Claim activity is expected to return to normal next year. Contract services increased primarily due to a comprehensive review of Youth Protection policies/guidelines and IT services. This is money well spent to ensure the youth we serve are well protected and that our systems are adequately protected from cyberattacks.

The Kiwanis Children’s Fund recognized a deficit of US$7.38 million. This is the result of grant payments for The Eliminate Project ($1.65 million) and bad-debt expense related to uncollectible district pledges ($US4.9 million).

Over the passage of time, the pledges have aged, and we are required to ‘book’ a reserve on the older pledges. We are still hopeful that the districts can meet their pledge obligation, but the accounting standards require us to record a reserve.

The financial results from the remaining members of the Kiwanis family were mixed. Kiwanis Youth Programs (previously known as Key Club International) had an overall deficit of US$117,000 and Circle K International had a small net surplus of US$12,000.

On a consolidated basis, the Kiwanis family recognized an overall deficit of US$9.611 million due to the items highlighted above.
### Financial Statements

#### Kiwanis International

**Statements of Financial Position**

<table>
<thead>
<tr>
<th>(US$ 000's) As of September 30</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; equivalents</td>
<td>$1,565</td>
<td>$2,315</td>
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<tr>
<td>Investments</td>
<td>26,267</td>
<td>26,421</td>
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<tr>
<td>Receivables</td>
<td>403</td>
<td>333</td>
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<tr>
<td>Merchandise inventory</td>
<td>580</td>
<td>455</td>
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<tr>
<td>Prepaid expenses &amp; other</td>
<td>579</td>
<td>428</td>
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<tr>
<td>Property &amp; equipment</td>
<td>3,861</td>
<td>4,057</td>
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<td>Prepaid expenses &amp; other</td>
<td>579</td>
<td>428</td>
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<tr>
<td>Merchandise inventory</td>
<td>580</td>
<td>455</td>
</tr>
<tr>
<td><strong>Total Assets:</strong></td>
<td>$35,136</td>
<td>$34,807</td>
</tr>
</tbody>
</table>

| **Liabilities:** | | |
| Liability insurance accrual | 637 | 364 |
| Property & equipment | 3,861 | 4,057 |
| Prepaid expenses & other | 579 | 428 |
| Merchandise inventory | 580 | 455 |
| Accrued liabilities & other | 1,060 | 801 |
| **Total Liabilities & Net Assets:** | | |
| **Total Net Assets:** | $24,535 | $21,917 |

#### Kiwanis Children's Fund

**Statements of Financial Position**

<table>
<thead>
<tr>
<th>(US$ 000's) As of September 30</th>
<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td><strong>Assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; equivalents</td>
<td>$1,678</td>
<td>$892</td>
</tr>
<tr>
<td>Accounts payable - subsidiaries</td>
<td>1,229</td>
<td>176</td>
</tr>
<tr>
<td>Funds invested for Kiwanis Youth Programs</td>
<td>2,516</td>
<td>2,434</td>
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<tr>
<td>Accrued liabilities &amp; other</td>
<td>1,060</td>
<td>801</td>
</tr>
<tr>
<td>Liability insurance accrual</td>
<td>637</td>
<td>364</td>
</tr>
<tr>
<td><strong>Total Assets:</strong></td>
<td>$25,975</td>
<td>$32,659</td>
</tr>
</tbody>
</table>

| **Liabilities:** | | |
| Accounts payable - subsidiaries | $1,339 | $640 |
| Accrued liabilities & other | $12 | - |
| Annuities payable | 89 | 102 |
| **Total Liabilities:** | $2,747 | $752 |
| **Total Net Assets:** | $23,228 | $21,907 |

### Expense and Losses

#### KIWNANS INTERNATIONAL

**Statements of Activities**

<table>
<thead>
<tr>
<th>(US$ 000's) Years Ended September 30</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue, Gains and Other Support:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employment expenses</td>
<td>9,306</td>
<td>8,725</td>
</tr>
<tr>
<td>Travel &amp; entertainment</td>
<td>1,510</td>
<td>1,153</td>
</tr>
<tr>
<td>Meeting expenses</td>
<td>1,093</td>
<td>1,574</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>1,610</td>
<td>1,446</td>
</tr>
<tr>
<td>Shipping, supplies &amp; printing</td>
<td>876</td>
<td>791</td>
</tr>
<tr>
<td>Grants</td>
<td>544</td>
<td>606</td>
</tr>
<tr>
<td>Informational technology &amp; computer costs</td>
<td>688</td>
<td>540</td>
</tr>
<tr>
<td>Membership materials &amp; advertising</td>
<td>812</td>
<td>901</td>
</tr>
<tr>
<td>Utilities &amp; insurance</td>
<td>1,840</td>
<td>1,452</td>
</tr>
<tr>
<td><strong>Total Revenue, Gains and Other Support:</strong></td>
<td>17,618</td>
<td>18,391</td>
</tr>
</tbody>
</table>

| **Expenses and Losses:** | | |
| Realized & unrealized gains on investments | 252 | 1,267 |
| **Total Expenses and Losses:** | 19,994 | 18,740 |

**Change in Net Assets**

<table>
<thead>
<tr>
<th>(US$ 000's)</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets Before Other Gains:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized &amp; unrealized gains on investments</td>
<td>252</td>
<td>1,267</td>
</tr>
<tr>
<td><strong>Change in Net Assets:</strong></td>
<td>($1,224)</td>
<td>$918</td>
</tr>
</tbody>
</table>

### KIWNANS CHILDREN'S FUND

**Statements of Activities**

<table>
<thead>
<tr>
<th>(US$ 000's) Years Ended September 30</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue, Gains and Other Support:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership fees</td>
<td>22</td>
<td>-</td>
</tr>
<tr>
<td>Meeting &amp; registration fees</td>
<td>24</td>
<td>12</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>62</td>
<td>62</td>
</tr>
<tr>
<td>Shipping, supplies &amp; printing</td>
<td>191</td>
<td>190</td>
</tr>
<tr>
<td>Grants</td>
<td>1,292</td>
<td>2,963</td>
</tr>
<tr>
<td>Informational technology &amp; computer costs</td>
<td>52</td>
<td>53</td>
</tr>
<tr>
<td>Membership materials &amp; advertising</td>
<td>97</td>
<td>166</td>
</tr>
<tr>
<td>Utilities &amp; insurance</td>
<td>9</td>
<td>9</td>
</tr>
<tr>
<td><strong>Total Revenue, Gains and Other Support:</strong></td>
<td>2,264</td>
<td>2,209</td>
</tr>
</tbody>
</table>

| **Expenses and Losses:** | | |
| Realized & unrealized gains on investments | 4 | 3 |
| **Total Expenses and Losses:** | 3,309 | 3,269 |

**Change in Net Assets Before Other Gains**

<table>
<thead>
<tr>
<th>(US$ 000's)</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets Before Other Gains:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized &amp; unrealized gains on investments</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td><strong>Change in Net Assets:</strong></td>
<td>($627)</td>
<td>($7,382)</td>
</tr>
</tbody>
</table>
## CIRCLE K INTERNATIONAL & KIWANIS YOUTH PROGRAMS

### Financials

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; equivalents</td>
<td>$12,000</td>
<td>$17,000</td>
<td>$30,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Investments</td>
<td>$12,000</td>
<td>$17,000</td>
<td>$30,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Prepaid expenses &amp; other</td>
<td>17,000</td>
<td>3,000</td>
<td>82,000</td>
<td>107,000</td>
</tr>
<tr>
<td>Advances to subsidiaries</td>
<td>236,000</td>
<td>30,000</td>
<td>437,000</td>
<td>112,000</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$321,000</td>
<td>$210,000</td>
<td>$3,065,000</td>
<td>$2,909,000</td>
</tr>
</tbody>
</table>

### Liabilities

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable - subsidiaries</td>
<td>$145,000</td>
<td>$44,000</td>
</tr>
<tr>
<td>Accrued liabilities &amp; other</td>
<td>2,000</td>
<td>4,000</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>147,000</td>
<td>48,000</td>
</tr>
</tbody>
</table>

### Net Assets

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>174,000</td>
<td>162,000</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>2,000</td>
<td>2,000</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>176,000</td>
<td>164,000</td>
</tr>
</tbody>
</table>

### Statements of Financial Position

### Revenue, Gains and Other Support:

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Service Leadership Programs dues &amp; fees</td>
<td>$220,000</td>
<td>$232,000</td>
</tr>
<tr>
<td>Meeting &amp; registration fees</td>
<td>79,000</td>
<td>71,000</td>
</tr>
<tr>
<td>Grant income</td>
<td>9,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Management fee &amp; subsidies</td>
<td>257,000</td>
<td>270,000</td>
</tr>
<tr>
<td>Investment income, net of fees</td>
<td>1,000</td>
<td>49,000</td>
</tr>
<tr>
<td>Other income</td>
<td>1,000</td>
<td>2,000</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE, GAINS AND OTHER SUPPORT</strong></td>
<td>$567,000</td>
<td>$575,000</td>
</tr>
</tbody>
</table>

### Expenses and Losses:

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employment expenses</td>
<td>$184,000</td>
<td>$194,000</td>
</tr>
<tr>
<td>Travel &amp; entertainment</td>
<td>80,000</td>
<td>41,000</td>
</tr>
<tr>
<td>Meeting expenses</td>
<td>73,000</td>
<td>78,000</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>28,000</td>
<td>7,000</td>
</tr>
<tr>
<td>Shipping, supplies &amp; printing</td>
<td>5,000</td>
<td>10,000</td>
</tr>
<tr>
<td>Grants</td>
<td>3,000</td>
<td>2,000</td>
</tr>
<tr>
<td>Informational technology &amp; computer costs</td>
<td>-</td>
<td>2,440</td>
</tr>
<tr>
<td>Membership materials &amp; advertising</td>
<td>40,000</td>
<td>42,000</td>
</tr>
<tr>
<td>Utilities &amp; insurance</td>
<td>2,000</td>
<td>3,000</td>
</tr>
<tr>
<td>Taxes &amp; fees</td>
<td>5,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Miscellaneous expenses</td>
<td>138,000</td>
<td>146,000</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES AND LOSSES</strong></td>
<td>$555,000</td>
<td>$532,000</td>
</tr>
</tbody>
</table>

### Change in Net Assets Before Other Gains

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Realized &amp; unrealized gains on investments</td>
<td>12,000</td>
<td>43,000</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>$12,000</td>
<td>$43,000</td>
</tr>
</tbody>
</table>

## KIWANIS INTERNATIONAL & SUBSIDIARIES

### Financials

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; equivalents</td>
<td>$3,315</td>
<td>$4,051</td>
</tr>
<tr>
<td>Investments</td>
<td>42,215</td>
<td>43,624</td>
</tr>
<tr>
<td>Receivables</td>
<td>243,000</td>
<td>333,000</td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>7,126,000</td>
<td>13,398</td>
</tr>
<tr>
<td>Merchandise inventory</td>
<td>589,000</td>
<td>455,000</td>
</tr>
<tr>
<td>Prepaid expenses &amp; other</td>
<td>718,000</td>
<td>601,000</td>
</tr>
<tr>
<td>Cash value of life insurance contracts</td>
<td>276,000</td>
<td>263,000</td>
</tr>
<tr>
<td>Beneficial interest in assets held by others</td>
<td>106,000</td>
<td>104,000</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$58,440,000</td>
<td>$66,886,000</td>
</tr>
</tbody>
</table>

### Liabilities

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$1,519</td>
<td>$892</td>
</tr>
<tr>
<td>Accrued liabilities &amp; other</td>
<td>1,108,000</td>
<td>830,000</td>
</tr>
<tr>
<td>Liability insurance accrual</td>
<td>637,000</td>
<td>364,000</td>
</tr>
<tr>
<td>Annuities payable</td>
<td>89,000</td>
<td>102,000</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>3,353,000</td>
<td>2,188,000</td>
</tr>
</tbody>
</table>

### Net Assets

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>23,765,000</td>
<td>30,667,000</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>2,628,000</td>
<td>2,790,000</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>55,087,000</td>
<td>64,698,000</td>
</tr>
</tbody>
</table>

### Statements of Financial Position

### Revenue, Gains and Other Support:

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Service Leadership Programs dues &amp; fees</td>
<td>$9,901,000</td>
<td>$10,126,000</td>
</tr>
<tr>
<td>Meeting expenses</td>
<td>2,257,000</td>
<td>1,561,000</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>1,493,000</td>
<td>2,486,000</td>
</tr>
<tr>
<td>Shipping, supplies &amp; printing</td>
<td>1,986,000</td>
<td>1,568,000</td>
</tr>
<tr>
<td>Grants</td>
<td>1,266,000</td>
<td>1,747,000</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE, GAINS AND OTHER SUPPORT</strong></td>
<td>22,544,000</td>
<td>23,610,000</td>
</tr>
</tbody>
</table>

### Expenses and Losses:

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donor restrictions</td>
<td>11,956,000</td>
<td>11,201,000</td>
</tr>
<tr>
<td>Travel &amp; entertainment</td>
<td>2,257,000</td>
<td>1,561,000</td>
</tr>
<tr>
<td>Meeting expenses</td>
<td>1,493,000</td>
<td>2,486,000</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>1,986,000</td>
<td>1,568,000</td>
</tr>
<tr>
<td>Shipping, supplies &amp; printing</td>
<td>1,266,000</td>
<td>1,747,000</td>
</tr>
<tr>
<td>Grants</td>
<td>1,266,000</td>
<td>1,747,000</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES AND LOSSES</strong></td>
<td>32,860,000</td>
<td>31,252,000</td>
</tr>
</tbody>
</table>

### Change in Net Assets Before Other Gains

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Realized &amp; unrealized gains on investments</td>
<td>(10,316)</td>
<td>(7,642)</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>$19,611</td>
<td>$15,209</td>
</tr>
</tbody>
</table>

---

**KIWANIS INTERNATIONAL 2018-19 ANNUAL REPORT**
Connect with our portfolio of partners to conduct signature projects in your community. Consult kiwanis.org/partners for resources around the world.

**KIWANIS PARTNERS**

**LANDSCAPE STRUCTURES INC.** Think of the impact your club could make in your community with a playground build as a signature project.

**NICKELODEON** encourages kids to get out and play with its annual Worldwide Day of Play. Look for other service projects and ideas throughout the year.

**THE U.S. ARMY** Contact your local battalion to invite soldiers to speak at a club meeting, take part in service projects and become Kiwanians.

**SCHOLASTIC BOOKS** partners with the Kiwanis family to promote literacy outreach programs. Could a Reading Oasis for your local school become your club’s signature service project?

**UP WITH PEOPLE** is a global education organization focused on bringing the world together through service and music.

**SISTER CITIES INTERNATIONAL** Increase local education, arts and cultural impact through a Sister City collaboration.

**NATIONAL LEAGUE OF CITIES** helps facilitate club collaboration between Kiwanis clubs and NLC members to deepen local civic engagement.

**HILTON** Clubs and districts can look forward to preferred rates and amenities from various Hilton properties across the globe.

**SQUADS ABROAD** provides Key Club members with affordable service opportunities to volunteer abroad and make a meaningful impact in underserved schools and health resources around the world.

**THIRST PROJECT** arms students with information about how they can make a difference and encourages others to join in the effort to solve the global water crisis.

**JCI** is a nonprofit organization of active citizens, ages 18 to 40, who are committed to making an impact in their communities. Kiwanians can partner with JCI members on joint community projects.

**BOYS & GIRLS CLUBS OF AMERICA** keeps the focus on mentoring tomorrow’s leaders. Invite the staff of their local chapter to a club meeting, and begin building an impactful relationship.

**BOY SCOUTS OF AMERICA** ensures that boys, girls, young men and young women grow in character, responsibility and leadership to achieve their greatest potential.

**CHILDREN’S MIRACLE NETWORK HOSPITALS** and Kiwanis family members work together by sponsoring fundraising events and conducting service projects at local children’s hospitals.

**MARCH OF Dimes** and Kiwanis family members partner to raise thousands of dollars annually to give every baby a fighting chance.

**UNICEF** and Kiwanis join forces to help save moms and babies by completing fulfillment of pledges to eliminate maternal and neonatal tetanus.

**HOSPITALS** and Kiwanis family members work together by sponsoring fundraising events and conducting service projects at local children’s hospitals.

**Boys & Girls Clubs of America** helps facilitate collaboration between Kiwanis clubs and NLC to help save moms and babies by eliminating maternal and neonatal tetanus.

**NATIONAL LEAGUE OF CITIES** helps facilitate collaboration between Kiwanis clubs and NLC to help save moms and babies by eliminating maternal and neonatal tetanus.

**KIWANIS GIVES ONLINE** brings popular online crowd-funding tools to our Service Leadership Programs by providing every club with an online fundraising platform called Kiwanis Gives Online.

**Kiwanis' Warehouse** is operated by our partner, DollarDays, and offers more than 265,000 high-quality goods at wholesale and bulk prices, with free shipping.

**Office Depot/Office Max** The Office Depot/Office Max savings program offers dedicated customer support and preferred pricing to clubs.

**KIWANIS MARKETPLACE** Partnerships enhance club service. They also bring more value to your membership. You’ll find those benefits at kiwanis.org/marketplace.

**Kiwanis' Insurance**

**KIWANIS INSURANCE** Emergency Assistance Plus®. A safety net that provides services your health or travel insurance generally won’t cover when you’re traveling.

**Individual Term Life** Affordable life insurance for Kiwanis club members, with personal assistance selecting the right coverage for your needs.

**KIWANIS VISA® REWARDS CARD** Members can support Kiwanis International programs and earn rewards by using the card for personal and club-related purchases. A portion of every purchase is donated to the Kiwanis Children’s Fund.

**Kiwanis Travel** partners with Collette to provide educational and inclusive worldwide journeys. Kiwanians get unique cultural opportunities not available to the retail traveler. And each trip includes a dedicated Travel Director.

**HOMEADVISOR** Kiwanis members get complimentary access to Home Concierge service, offering a dedicated personal assistant for coordinating any home project.

**IDENTITYFORCE** A pioneer of identity protection, their recent addition of social media monitoring can help your children stay safe from cyberbullying, reputation damage and unsafe materials and attachments.

**PROTECTAMERICA** offers home-security systems to Kiwanians in the US and Canada using wireless technology.

**AVIS BUDGET GROUP** Kiwanis members receive up to 25 percent off Avis and Budget base rates and other varying coupon offers, including free upgrade, free weekend day and additional discounted weekly rentals.

**OFFICE DEPOT/OFFICE MAX** The Office Depot/Office Max savings program offers dedicated customer support and preferred pricing to clubs.

**KIWANIS WAREHOUSE** is operated by our partner, DollarDays, and offers more than 265,000 high-quality goods at wholesale and bulk prices, with free shipping.
KIWANIS INTERNATIONAL

BOARD OF TRUSTEES Left to right:

FRONT ROW Stan D. Soderstrom, executive director; Arthur N. Riley, vice president; Florencio C. Lat, president; James M. Rochford, immediate past president

ROW 2 Chian Chu-Ching; Daniel Vigneron, president-elect; Paul Inge Paulsen

ROW 3 Peter J. Mancuso; M.A. Dietze; Ernest Schmid

ROW 4 Greg Beard; Charles Gugliuzza; Richard G. Olmstead Jr.; Bert West

ROW 5 Ronald E. Smith; George R. Delisle; Elio Garozzo

ROW 6 Katrina Baranko; Sam Sekhon; Tony Gunn

THE KIWANIS CHILDREN’S FUND

BOARD OF TRUSTEES Left to right:

FRONT ROW Stan D. Soderstrom, executive director; Ann Updegraff Spleth, chief operating officer; Ann Wilkins, president-elect; George E.H. Cadman, president; James M. Rochford; Chia Sing Hwang, immediate past president

ROW 2 Art Riley

ROW 3 Shih Yu-Mei; Albert James Dooley

ROW 4 Norman A. Velnes, treasurer; Filip Delanote

ROW 5 Patricia Barsotti; Amy Zimmerman; Robert M. Garretson

ROW 6 Benjamin R. Osterhout; Robert S. Maxwell; John Tyner II
2018-19 STAFF LEADERSHIP

STAN SODERSTROM, executive director
BOB BRODERICK, chief financial officer
BEN HENDRICKS, chief communications officer
JEFF OATESS, chief operating officer
CHRISTINA HALE, executive director, Kiwanis Youth Programs
ANN UPDEGRAFF SPLETH, chief operating officer, Kiwanis Children's Fund